

# Workforce Investment Works

## Lane Workforce Partnership

### Steven Cary

Vice President, Feeney Wireless

“Feeney is involved in a high-tech industry called machine to machine technology. In other words, we connect things wirelessly to the internet. That could be a police car; an ambulance or it could even be an automated kiosk at your local grocery store.

One of the challenges that we had before we started partnering with the Lane Workforce Partnership and the On-the-Job Training Program, was identifying candidates with the right skill sets.

Because of their prescreening we were able to identify people who had a high tech background, that could communicate effectively and understand our industry and where we were going. So when the candidates came in for job interviews they had the right requirements for the variety of jobs in our organization.

The types of positions that we have filled using this program range from shipping and receiving, warehouse technicians to engineering technicians and project management. The list is getting bigger all the time.

We have hired over nine people so far. Because it's been so successful for us, we plan to continue to use this program as long as we can. I would definitely recommend this program to other employers. It has been a big help for us in reducing our risk in the hiring process while enabling us to move faster than we could before.”



*“One of our biggest challenges was finding candidates for job openings with the right skill sets.*

*It's clearly a benefit, particularly when times are tough. We have hired several people who have gone through the program and become valuable members of our workforce.”*